

# Index

03 Introduction

Mistake 1

Not understanding your specific needs

Mistake 2
Skipping a the

Skipping a thorough market research

08 Mistake 3

Overlooking data security and privacy

10 Mistake 4
Ignoring long-term costs

Mistake 5Neglecting support and uptime

14 Conclusion

15 About Virtual-Call

# Introduction

Choosing a cloud telephony provider is a key step to modernize your business communication – but it's easy to get it wrong.

In 2025, with the Cloud PBX market booming, making the right choice can boost efficiency and cut costs.

This e-book uncovers the 5 most common mistakes businesses make when picking a provider and shares practical tips to avoid them.

Ready to set your telephony up for success? Read on and make an informed decision!



## Not understanding your specific needs

Picking a cloud telephony provider without knowing your needs is like buying a car without a route.

Many businesses focus on price or recommendations, overlooking their unique demands.

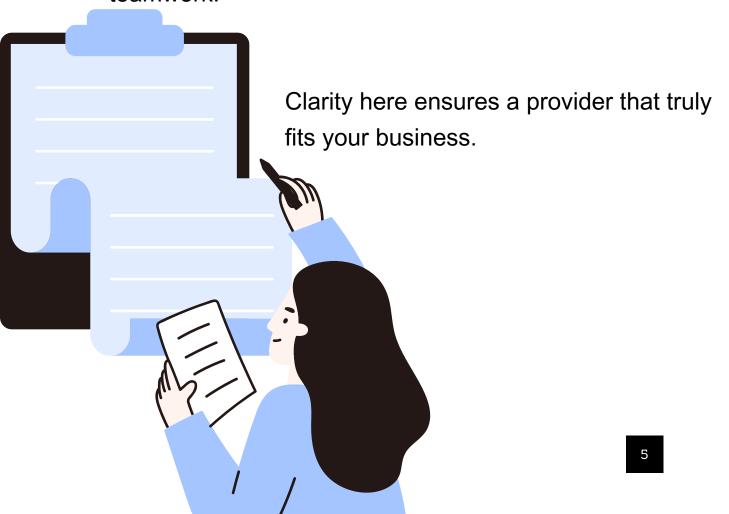
### Why it matters?

- Customization: Every company has distinct needs from local calls to global video.
- Scalability: A flexible system grows with you or adapts to seasonal shifts.
- **Integration:** Linking to CRMs or Microsoft Teams enhances productivity.

 Features: IVR, call recording, or queues might be musthaves.

#### How to avoid it?

- Map your communication: Review current calls, chats, and tools.
- Ask your team: Understand each department's needs.
- Plan ahead: Factor in growth or remote work.
- Set priorities: Focus on what drives efficiency and teamwork.





## Skipping a thorough market research

Rushing to the first provider is like hiring without interviews. Many skip researching options, missing out on the best fit.

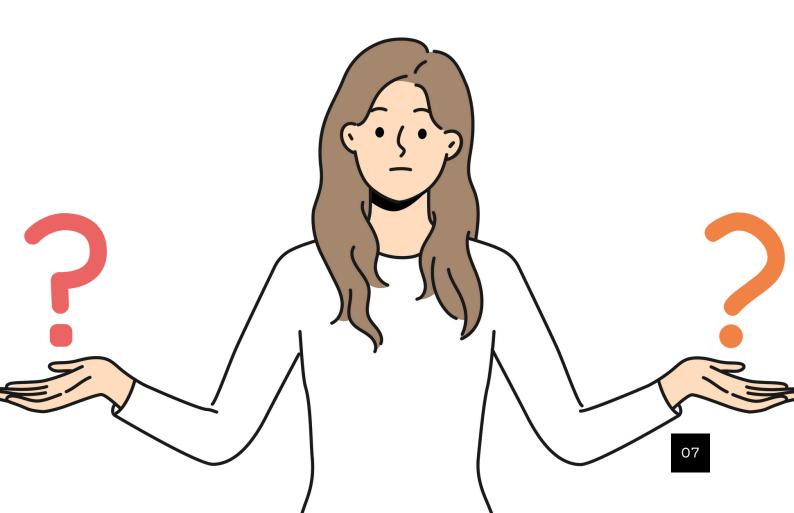
### Why research matters

- Variety: Providers differ in features, pricing, and quality.
- Reputation: Reviews reveal reliability and experience.
- Functionality: Not all offer what you require.
- Value: Cheapest isn't always best.

### How to do it right?

- Compare options: List providers and evaluate offerings.
- Check feedback: Read client testimonials.
- Test features: Try trials to see them in action.
- Think future: Pick one that scales with your growth.

Solid research leads to a smart, tailored choice.





## Overlooking data security and privacy

In 2025, security is non-negotiable. Ignoring it risks data breaches and damages your reputation.

## Risks of neglect

- Cyberattacks can expose client information.
- Non-compliance (e.g., GDPR, LGPD) brings fines.

### How to stay safe?

- Encryption: Ensure calls and data are secure.
- Authentication: Demand multifactor access.
- Backup: Confirm recovery plans for outages.

Choose a provider that puts security first – it's your peace of mind.





## Ignoring long-term costs

Focusing only on upfront costs is a trap. Hidden expenses can pile up over time.

#### Watch out for

- Extra fees: Setup or migration charges can add up.
- Maintenance: Updates and support may cost more.
- Cancellation: Early exit fees can sting.



## How to plan better

- Look at the full picture: Include all projected costs.
- Ask questions: Clarify support or customization fees.
- Budget ahead: Account for future growth.

A long-term view maximizes value and avoids surprises.



## Neglecting support and uptime

A provider without reliable support or uptime can leave you stranded. In 2025, uninterrupted communication is a must.

## Why it's critical

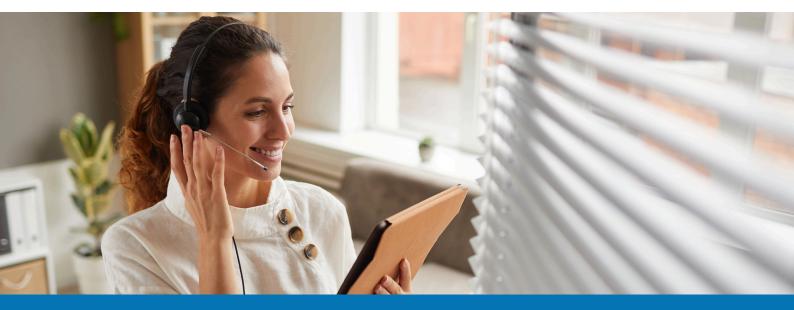
- Fast fixes: Issues need quick resolution.
- Availability: Downtime hurts clients and operations.
- 24/7 support: Vital for global teams.

### How to check

- Test support: Ask and gauge responses.
- Verify uptime: Look for 99.9%+ guarantees.
- Try before you buy: Use free trials.

A dependable provider keeps your business connected.





# Conclusion

Choosing a cloud telephony provider doesn't have to be a gamble. This e-book walked you through the 5 most common mistakes – from missing your needs to overlooking support – and how to dodge them.

With these insights, your business can enjoy modern, secure, and efficient communication.

Ready to make the right move? Request a quote or talk to our Virtual-Call experts today!

#### Talk to an expert





#### **About Virtual-Call**

Connect every time – everywhere

At Virtual-Call, we take your national company's communications to other countries. Whether you're a start-up or a global company, our cloud solutions meet your needs.

### Why choose us?

- **Top quality:** "Great connection and support. As a Swiss-based global firm, we picked Virtual-Call for flawless calls and low costs." Client Testimonial
- Innovation: Cutting-edge features for peak productivity.
- 24/7 support: Multilingual team always ready.
- Ease: Intuitive platform, no hassle.

Join us and transform your telephony!



Don't waste time! Visit our website today and find out how Virtual-Call can boost your business.





